



# C&D CORPORATION'S MAJOR INDUSTRIAL LAYOUT













Xiamen C&D Inc. (stock code: 600153.SH) is a core member of Xiamen C&D Corp., Ltd., a Fortune Global 500.





Growth Rate of Operating Revenue

Over 1998 - 2023 Annually

Growth Rate of **Net Profit** 

Over 1998 - 2023 Annually

**27**.85% **1 27**.36% **1** 



Operating Revenue in 2023

**763.68** Billion CNY



After-tax Net Profit in 2023

16.85 Billion CNY



Total Assets in 2023

**820.85** Billion CNY



Net Asset in 2023

**224.64** Billion CNY



#### **Corporate Honors**

Fortune China 500 (Listed Companies)

## 11th in 2023

- China's Top 500 Foreign Trade Enterprises
- Forbes Global 2000
- First List of National Model Enterprises for Supply Chain Innovation and Application

- AAA Level Credit Standing Enterprise
- MSCI Index System Constituent Stocks
- FTSE Global Equity Index Series Constituent Stocks
- S&P Emerging BMI Constituent Stocks
- Constituent Stock of CSI Smallcap 500 Index
- SSE Corporate Governance Index Sample Stocks



International Development



C&D Inc. has established business relationships with

170 + countries and regions

In 2023, the Company achieved a total import and export volume and international business exceeding

43.8 billion USD

#### **Global Operation Network:**

C&D Inc. has established overseas platform companies in countries and regions such as the United States, Canada, Mexico, Brazil, Uruguay, Australia, France, Singapore, Japan, South Korea, Vietnam, Malaysia, Thailand, Indonesia, the Philippines, Turkey, UAE and Hong Kong SAR, as well as overseas companies and offices in countries such as Germany, Switzerland, the Netherlands, Ukraine, Peru, Chile, Colombia, Argentina, Cambodia, Myanmar, Bangladesh, Pakistan, Kenya, South Africa and Nigeria.

### Financing Services

- short-term open account
- Customize credit trading products
- Financial lease and re-lease
- Financial hedging
- Futures pricing
- Structural financial service
- Financial channel service

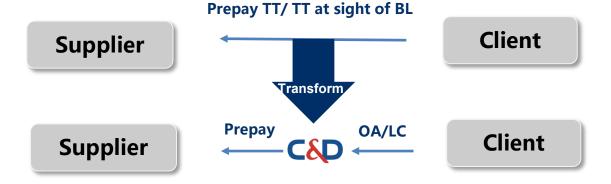
- International taxation planning
- Settlement risk management
- Exchange rate management
- Financial optimization
- Insurance agency
- Factoring guarantee
- Appraisal of assets under agency
- Interest distribution management

## **Example 2** Financing Services

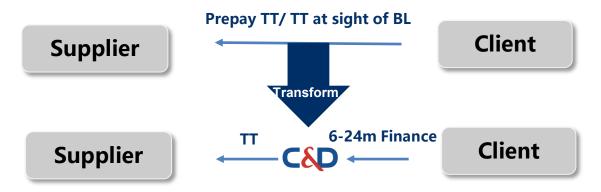
- 1. OA / Business Short Term Finance
- 2. Overseas Warehouses
- cash flow saving
- finance saving
- 3. Mid/Long term Deferred Payment
- 4. Assist Client to get RMB credit lin
- 5. Project Investment/Co-investment Model

#### OA / Business Short Term Finance

#### Solution1



### **Solution2(for equipment)**



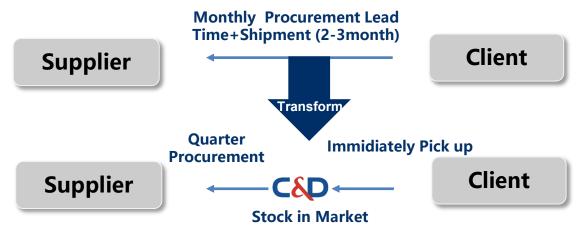


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#### Cash flow Saving

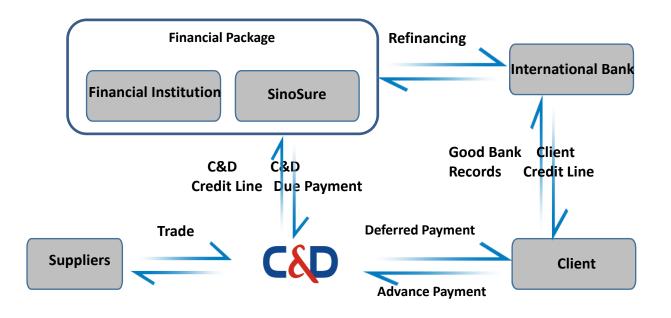


#### Finance Saving





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C&D Hitek's use its own credit line to top-up Client's limited credit line to make up a financial package refinanced by an international bank so that the Client could make deferred payment to C&D Hitek with 3-5 years' duration. By this method, the Client would have a very healthy cash flow to establish business.



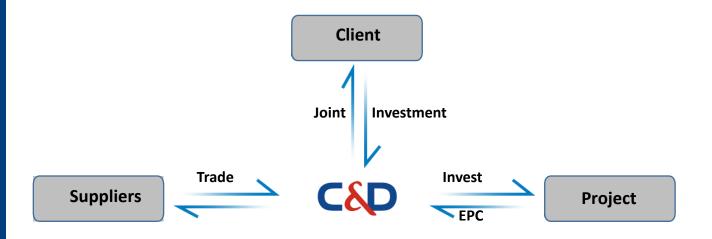
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C&D Hitek could use multiple ways to support the Client to get RMB credit line from Chinese banks. By this method, the Client could purchase goods from China without any problem and enjoy a lower interest rate.



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Together with client to jointly develop and operate the project, which allows for resource sharing, risk diversification, and accelerated market expansion, thereby enhancing the competitiveness and profitability in the market.











**Finance** 

**Trading** 





## **THANKS**

